

REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL CONSULTANTS)

LAO PEOPLE'S DEMOCRATIC REPUBLIC

MINISTRY OF INDUSTRY AND COMMERCE

National Implementation Unit

Second Lao PDR Competitiveness and Trade Project (LCTP 2) (P512702)

Part-Time Private Sector Development Advisor

(Ref. No. A1.1.1)



The Ministry of Industry and Commerce (MOIC) of the Government of Lao PDR has received a grant from Australia's Department of Foreign Affairs and Trade (DFAT) through the Umbrella Facility for Trade Multi-Donor Trust Fund 2.0, administered by the World Bank, toward the cost of the Second Lao PDR Competitiveness and Trade Project (LCTP 2), and intends to apply part of the proceeds for consulting services.

The National Implementation Unit (NIU) is now seeking an experienced individual for the position of Part-Time Private Sector Development Advisor. The objective of the assignment is to assist the NIU and Implementing Departments in project management and implementation, including planning, procurement, financial management, reporting, monitoring and evaluation (M&E), and capacity building, and to provide private-sector-development-related advice to the NIU and other implementing departments. Full Terms of Reference (TOR) for the assignment are attached to this request for expressions of interest.

The services of the PSD ADVISOR are required for a period of **36 months**, commencing in **August 2026**, on a part-time basis at the NIU. The estimated time input is **12 days per month**. The consultant will be based at the National Implementation Unit (NIU), Permanent Secretary Office, Ministry of Industry and Commerce, in Vientiane, Lao PDR and will work under the overall supervision of the NIU Manager. Full ToR can be accessed via this URL: <https://tinyurl.com/4bvvas43>

To qualify for the assignment, a prospective candidate shall meet the following requirements:

- Hold at least a Master's degree in Economics, Business Administration, or Commercial Law.
- Have at least 10 years of working experience in private sector development, including the design and implementation of World Bank and other multilateral financial institution-funded projects in the areas of trade and private sector development. Knowledge of Aid for Trade initiatives is an advantage.
- Possess strong knowledge of operational procedures (governance and policy setting, financing modalities, environmental and social safeguards, fiduciary controls) of the World Bank and other multilateral financial institutions.
- Have completed at least three (03) similar assignments in the past five years for a government agency or donor institution.
- Have senior-level experience working in international agencies on related issues.
- Demonstrate excellent communication skills, including speaking and writing in English (essential); knowledge of the Lao language is an advantage.
- Demonstrate excellent interpersonal skills and a willingness to work as part of a team.
- Demonstrate excellent analytical and presentation skills, and computer literacy (Microsoft Office package).
- Demonstrate the ability to work in a complex, cross-cultural environment

The Consultant will be selected in accordance with the World Bank 'Procurement Regulations for IPF Borrowers', Sixth Edition, February 2025, under the Individual Consultant (IC) selection method. The attention of interested Consultants is drawn to paragraphs 3.13, 3.15 and 3.16 of the said Regulations, setting forth the World Bank's policy on conflict of interest.

Interested applicants should submit their applications and provide information indicating that they are qualified to perform the services (curriculum vitae with expression of interest and references). Expressions of interest must be delivered to the address below no later than **August 10, 2026, 16:00 hours (Vientiane time)** (submissions via email are also acceptable). Only short-listed candidates will be contacted.

Attn: Mr. Sengphanomchone Inthasane, Deputy Permanent Secretary, Project Director

CC: Ms. Sonevilay Pheangthavanh, Procurement Coordinator

National Implementation Unit (NIU), Ministry of Industry and Commerce

Ban Phonxay, Xaysettha District, Vientiane Capital, Lao PDR

Tel/Fax: +856 (21) 41 39 16

E-mail: procurement@laomoic.org ; cc: sonevilay.ph@laomoic.org



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